

## Investment PHILOSOPHY

FCI's Equity Income Strategy seeks to provide investors with a high level of current income, as well as the potential for income growth and capital appreciation over time. We strive to accomplish this by focusing on high quality large and mid-capitalization companies with above average current dividends that also display both the proven willingness and financial ability to increase dividends over time. We believe that a diversified portfolio of high quality, dividend-focused stocks has the potential to provide strong cash flows and attractive risk-adjusted returns over a full market cycle, thus meeting the needs of a broad range of investors.

## SECTOR WEIGHTINGS

<i>Characteristic</i>	<i>Equity Income</i>	<i>iShares Russell 1000 Value ETF</i>
<i>Communication Services</i>	<b>2.4</b>	<b>7.4%</b>
<i>Consumer Discretionary</i>	<b>8.4</b>	<b>5.6%</b>
<i>Consumer Staples</i>	<b>9.8</b>	<b>7.4%</b>
<i>Energy</i>	<b>8.6</b>	<b>5.1%</b>
<i>Financials</i>	<b>15.6</b>	<b>20.7%</b>
<i>Health Care</i>	<b>17.1</b>	<b>18.0%</b>
<i>Industrials</i>	<b>7.8</b>	<b>11.4%</b>
<i>Information Technology</i>	<b>11.1</b>	<b>10.2%</b>
<i>Materials</i>	<b>1.6</b>	<b>3.8%</b>
<i>Real Estate</i>	<b>6.5</b>	<b>5.2%</b>
<i>Utilities</i>	<b>3.0</b>	<b>5.2%</b>
<i>Cash</i>	<b>3.1</b>	<b>0.0%</b>
<i>Funds</i>	<b>5.0</b>	<b>0.0%</b>

## ABOUT FCI ADVISORS

FCI Advisors (FCI) strives to be recognized as a premier provider of investment management, risk management and advisory services. FCI was founded in 1966 and is a SEC Registered Investment Advisory (RIA) firm. The firm manages portfolios and provides investment solutions for a broad array of investors that include corporate, public and union pension plans, bank trust departments, insurance companies, mutual funds, endowments, foundations, charities and individuals nationwide. FCI is owned by MTC Holding Corporation. Our Midwestern fiduciary culture means that caring about clients' interests is at the heart of every decision we make. Our professionals average over 20 years of experience.

## Investment OBJECTIVE

The objective of FCI's Equity Income Strategy is to outperform the Russell 1000 Value Index, net of fees over an entire market cycle, with less risk. The strategy is intended to provide investors with an above-market dividend yield as well as a growing income stream from a diversified portfolio of 35 to 45 individual securities selected from all eleven economic sectors. The portfolio is managed with low turnover to take advantage of preferential tax rates applicable to capital gains and qualified dividends. The dividend yield target for the portfolio is at least 150% of the dividend yield of the S&P 500.

## TOP TEN HOLDINGS\*

*AbbVie, Inc.*  
*Ameriprise Financial, Inc.*  
*JP Morgan Chase & Co.*  
*Qualcomm, Inc.*  
*Digital Realty Trust, Inc.*  
*PepsiCo, Inc.*  
*Microsoft Corporation*  
*Target Corporation*  
*Crown Castle*  
*Union Pacific Corporation*

\*Investments listed in descending order based on market value.



As of December 31, 2021

## STRATEGY CHARACTERISTICS

Characteristic	Equity Income	Russell 1000 Value
Long Term Debt Total Capital	51.9%	42.6%
Free Cash Flow Yield	4.4%	4.6%
EV/EBITDA	15.2	34.5
Forward Price/Earnings	15.4	16.2
Price/Book Value	3.2X	2.6X
Dividend Yield	2.9%	1.9%
3-Year Dividend Growth	6.7%	6.9%
Market Cap (wt. avg.)	\$233.6B	\$167.0B
No. of Holdings	43	855

## DISCLOSURES

Factual materials obtained from sources believed to be reliable but cannot be guaranteed. Strategy weightings and holdings are as of the reporting date and are subject to change.

The index used is the Russell 1000 Value Index. The index has some characteristics in common with the strategy such as dividend growth and

## PORTFOLIO MANAGERS

*Benjamin Hill, CFA*

*Patrick Schumann, CFA*

## STRATEGY ASSETS UNDER MANAGEMENT

FCI manages **\$732.1 million** in the Equity Income Strategy.

some differences such as the index contains more than 2,000 stocks and the strategy will hold 35 to 45 and may buy stocks not held in the index. Securities held by accounts will differ from securities in the index.

For further information, please contact us at:  
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