

Investment PHILOSOPHY

The philosophy of FCI's Value Equity team is to build fully diversified portfolios that own stocks which are undervalued by the marketplace. Through the course of our research we seek out companies that show consistency in balance sheet strength, revenues and cash flows. Disciplined diversification helps to lessen downside risk and provides consistency of returns.

Investment OBJECTIVE

The goal of this strategy is to provide consistent total returns for clients through price appreciation and dividend income. Through proper diversification and stock selection, the managers strive to outperform the Russell 1000 Value Index.

SECTOR WEIGHTINGS

Characteristic	Value Equity	iShares Russell 1000 Value ETF
Communication Services	9.8%	8.3%
Consumer Discretionary	5.0%	5.6%
Consumer Staples	13.9%	7.1%
Energy	6.9%	5.1%
Financials	14.1%	21.4%
Health Care	12.2%	17.4%
Industrials	16.9%	11.5%
Information Technology	10.1%	10.3%
Materials	4.9%	3.6%
Real Estate	0.0%	4.8%
Utilities	4.5%	4.9%
Cash	1.7%	0.0%

TOP TEN HOLDINGS*

Berkshire Hathaway Inc.
Avery Dennison
LKQ Corporation
U.S. Bancorp
Chubb Limited
Cisco Systems, Inc.
Williams Companies Inc
Enbridge, Inc.
Emerson Electric Company
Verizon Communications, Inc.

*Investments listed in descending order based on market value.

ABOUT FCI ADVISORS

FCI Advisors (FCI) strives to be recognized as a premier provider of investment management, risk management and advisory services. FCI was founded in 1966 and is a SEC Registered Investment Advisory (RIA) firm. The firm manages portfolios and provides investment solutions for a broad array of investors that include corporate, public and union pension plans, bank trust departments, insurance companies, mutual funds, endowments, foundations, charities and individuals nationwide. FCI is owned by MTC Holding Corporation. Our Midwestern fiduciary culture means that caring about clients' interests is at the heart of every decision we make. Our professionals average over 20 years of experience.



As of September 30, 2021

STRATEGY CHARACTERISTICS

Characteristic	Value Equity	Russell 3000 Value
Price/Earnings - TTM	17.8	17.8
Est. Long-Term EPS Growth	13.0	11.7
Free Cash Flow Yield	5.8%	5.2%
Forward Price/Earnings	15.1	15.7
Dividend Yield	2.4%	1.9%
Market Cap (wt. avg.)	199.8B	155.6B
No. of Holdings	66	848

DISCLOSURES

Factual materials obtained from sources believed to be reliable but cannot be guaranteed. Strategy weightings and holdings are as of the reporting date and are subject to change.

The index used is the Russell 1000 Value. The index has some characteristics in common with the strategy such as low valuation stocks and some differences such as the index contains more than 800 stocks and

PORTFOLIO MANAGERS

Andrew Muther

Matthew Montgomery, CFA

John Callegari, CFA

STRATEGY ASSETS UNDER MANAGEMENT

FCI manages **\$1,010.9 million** in the Value Equity Strategy.

the strategy will typically hold 60 to 75 and may buy stocks not held in the index. Securities held by accounts using the strategy will differ from securities in the index.

For further information, please contact us at:
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